

# Daniele Mascia

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## ACADEMIC EMPLOYMENT

Assistant Professor of Organization and Management Theory  
Catholic University of the Sacred Heart,  
Department of Public Health and Healthcare Management 2005 – present

## EDUCATION AND ACADEMIC TITLES

National scientific qualification as Associate Professor  
("Abilitazione Scientifica Nazionale" for the Scientific Field 13/B3) January 2013

PhD in Health Care Policy and Management  
Catholic University of the Sacred Heart, Rome, Italy March 2004

BA Degree in Management (Cum Laude)  
LUISS "Guido Carli" University, Rome, Italy December 1999

## INTERNATIONAL ACADEMIC EXPERIENCE

The University of Sydney Business School  
Sydney, Australia  
Visiting Scholar, Business of Health Research Network October 2014

KTH - Royal Institute of Technology  
Stockholm, Sweden  
Visiting Researcher, Inst. for Management of Innov. & Tech. May 2013

The University of Sydney Business School  
Sydney, Australia  
Visiting Scholar, Discipline of International Business Feb-March 2013

KTH - Royal Institute of Technology  
Stockholm, Sweden  
Visiting Researcher, Inst. for Management of Innov. & Tech. April 2012

KTH - Royal Institute of Technology  
Stockholm, Sweden  
Visiting Researcher, Inst. for Management of Innov. & Tech. Nov-Dec 2010

Chalmers University of Technology  
Gothenburg, SE  
Visiting Scholar, Department of Innovation Eng. & Manag. Feb-Oct 2001

## RESEARCH AREAS

- Organizational design and behavior
- Inter-personal and inter-organizational networks
- Management of Innovation

## FIELDS OF SPECIALIZATION

- Health Care Sector
- Biopharmaceutical Industry

## **PROFILE**

Daniele Mascia is an Assistant Professor of Organizational Theory and Management in the Department of Public Health and Healthcare Management at the University of the Sacred Heart, Rome (Italy). He is responsible for the “Strategy and innovation” area of the Catholic University Graduate School of Health Economics and Management (ALTEMS). He is also scientific coordinator of the Executive Master Pharmacy Management and the Full-Time Program Management of Biotech and Biomedical Companies. In 1999 he received a BA degree in economics (cum laude) from LUISS University (Rome, Italy). In 2004 he obtained a PhD in Health Care Policy and Management from the Catholic University of the Sacred Heart of Rome (Italy), discussing a thesis titled “Industry-Academy Interactions in Biotech R&D: The case of Novum Research Park.” He was a visiting scholar at the University of Sydney Business School (Sydney, Australia), at the KTH Royal Institute of Technology (Stockholm, Sweden), and at the Chalmers Institute of Technology (Gothenburg, Sweden). Daniele Mascia’s research activity is intended to develop new theory and contribute to practice in the field of management. Daniele is convinced that many disciplines, such as strategy, organizational behavior, innovation and social networks, are increasingly interwoven. In his research, Daniele focuses on the interdependences that these disciplines exhibit by taking advantage of the strong dynamism, complexity and multidisciplinary nature of healthcare. He teaches organizational behavior, innovation and health care management to postgraduate and undergraduate students. He regularly advises public and private organizations in the health sector (hospitals, pharmaceutical firms, and medical device manufacturers). He received a number of awards and distinctions from, among others, the Health Care Management Division of Academy of Management.

## **AWARDS AND HONORS**

- Farmafactoring Best Paper Award, Italian Health Economics Association (AIES) 2014, Venice (Italy).
- HCM Best International Paper Award, Academy of Management Annual Meeting 2014, Health Care Management Division, Philadelphia (USA).
- Carolyn Dexter Award Nominee - FINALIST, Academy of Management Annual Meeting 2014, Health Care Management Division, Philadelphia (USA).
- HCM Best International Paper Award, Academy of Management Annual Meeting 2013, Health Care Management Division, Orlando (USA).
- HCM Best Theory to Practice Paper Award, Academy of Management Annual Meeting 2013, Health Care Management Division, Orlando (USA).
- Best Paper Proceedings, Academy of Management Annual Meeting 2013, Health Care Management Division, Orlando (USA).
- Carolyn Dexter Award Nominee - FINALIST, Academy of Management Annual Meeting 2013, Health Care Management Division, Orlando (USA).
- Farmafactoring Best Paper Award, Italian Health Economics Association (AIES) 2012, Rome (Italy).
- HCM Best International Paper Award, Academy of Management Annual Meeting 2011, Health Care Management Division, San Antonio (USA).
- Carolyn Dexter Award Nominee, Academy of Management Annual Meeting 2011, Health Care Management Division, San Antonio (USA).
- Best Paper Proceedings, Academy of Management Annual Meeting 2011, Health Care Management Division, San Antonio (USA).
- Best Paper Proceedings, Academy of Management Annual Meeting 2010, Health Care Management Division, Montreal (Canada).
- Best Paper, 11th Workshop di Organizzazione Aziendale 2010, Bologna (Italy).

- Best Paper, 10th Workshop di Organizzazione Aziendale 2009, Cagliari (Italy).

## PUBLICATIONS

### INTERNATIONAL PEER-REVIEWED JOURNALS

- **Mascia D.**, Dello Russo S., Morandi F. 2014. “Exploring Professionals’ Motivation to Lead: A Cross-level Study in the Healthcare Sector.” *International Journal of Human Resource Management*. In press.
- **Mascia D.**, Dandi R., Di Vincenzo F. 2014. “Professional Networks and EBM use: A study of inter-physician interaction across levels of care.” *Health Policy*, 118(1): 24-36.
- Lomi A., **Mascia D.**, Vu D., Pallotti F., Conaldi G., Iwashyna T.J. 2014. “Quality of Care and Interhospital Collaboration: A Study of Patient Transfers in Italy.” *Medical Care*, 54(2): 407-413.
- **Mascia D.**, Morandi F., Cicchetti A. 2014. “Looking Good or Doing Better? Patterns of Decoupling in the Implementation of Clinical Directorates.” *Health Care Management Review*, 39(2): 111-123.
- **Mascia D.**, Morandi F., Cicchetti A. 2014. “Hospital Restructuring and Physician Job Satisfaction: An Empirical Study.” *Health Policy*, 114(2-3): 118-127.
- **Mascia D.**, Cicchetti A., Damiani G. 2013. ““Us and Them”: A social network analysis of physicians' professional Networks and their attitudes towards EBM.” *BMC Health Services Research*, 13: 429.
- Pallotti F., Lomi A., **Mascia D.** 2013. “From Network Ties to Network Structures: Exponential Random Graph Models of Interorganizational Relations.” *Quality & Quantity*, 47(3): 1665-1685.
- **Mascia D.**, Di Vincenzo F. 2013. “Dynamics of Hospital Competition: Social Network Analysis in the Italian NHS.” *Health Care Management Review*, 38(3): 234-247.
- **Mascia D.**, Piconi I. 2013. “Career Histories and Managerial Performance of Hospital CEOs: An Empirical Study in the Italian National Health Service.” *Health Care Management Review*, 38(1): 71-80.
- Hemphälä J., Di Vincenzo F., Magnusson M.G., **Mascia D.** 2012. “Exploring the role of structural holes in learning – an empirical study of Swedish pharmacies.” *Journal of Knowledge Management*, 16(4): 576-591.
- **Mascia D.**, Di Vincenzo F., Cicchetti A. 2012. “Dynamic analysis of interhospital collaboration and competition: Empirical evidence from an Italian regional health system.” *Health Policy*, 105(1-2): 273-281.
- Di Vincenzo F., **Mascia D.** 2012. “Social capital in project-based organizations: its role, structure, and impact on project performance.” *International Journal of Project Management*, 30(1): 5-14.
- Björk J., Di Vincenzo F., Magnusson M.G., **Mascia D.** 2011. “The Impact of Social Capital on Ideation.” *Industry & Innovation*, 18(6): 611-627.
- **Mascia D.**, Cicchetti A., Fantini M.P., Damiani G., Ricciardi W. 2011. “Physicians' propensity to collaborate and their attitude towards Evidence-Based Medicine: A cross-sectional study.” *BMC Health Services Research*, 11: 172.
- **Mascia D.**, Di Vincenzo F. 2011. “Understanding Hospital Performance: The Role of Network Ties and Patterns of Competition.” *Health Care Management Review*, 36(4): 327-337.
- **Mascia D.**, Cicchetti A. 2011. “Physician Social Capital and the Reported Adoption of EBM: Exploring the role of Structural Holes.” *Social Science & Medicine*, 72: 798-805

- **Mascia D.**, Magnusson M.G., Cicchetti A. 2005. “Network Prominence and Innovation: an empirical analysis in corporate biotech spin offs.” *Innovation: Management, Policy and Practice*, 7(1): 7-22.

### PAPERS UNDER REVIEW

- Assimilation and Differentiation: A multilevel model of organization and network change (With Stadtfeld C., Lomi A., Pallotti F.). Submitted to *Social Networks*. Revise & Resubmit. Under 1st Review.
- Looking Inside Interorganizational Ties: The Dynamics of Patient Exchange among Italian Hospitals (with Kitts J., Lomi A., Quintane E., Pallotti F.). Submitted to *American Journal of Sociology*. Revise & Resubmit. Under 1st Review.
- Effect of Hospital Referral Networks on Patient Readmissions (With Federica Angeli and Fausto Di Vincenzo). Submitted to *Social Science & Medicine*. Revise & Resubmit. Under 1st Review.
- “When the time comes”: Exploring temporal differences in the adoption of medical innovation (With Valentina Iacopino and Americo Cicchetti). Submitted to *Research Policy*.
- Institutional and Professional Homophily in the formation of Inter-physician networks: A Comparative Analysis (With Fausto Di Vincenzo, Valentina Iacopino, Maria Pia Fantini and Americo Cicchetti). Submitted to *BMC Health Services Research*.
- Structural Differences of Biopharmaceutical Alliance Networks across Functional and Clinical Domains (With Federica Angeli). Submitted to *European Management Journal*.
- The source-dependence effect of the information: When better decision-making comes from unscheduled group meetings (With Massimo Garbuio and Federica Morandi). Submitted to *Journal of Strategy and Management*. Revise & Resubmit. Under 1st Review.

### WORK IN PROGRESS

- Doing the same thing! The impact of CEOs’ characteristics on patterns of company strategies’ similarities. (With Massimo Garbuio). Status: draft in progress. Targeting submission to *Strategic Management Journal*.
- Idea creation and survival in an organizational ideation jams (With Jennie Björk, Fausto Di Vincenzo and Mats G. Magnusson). Status: draft in progress. Targeting submission to *Strategic Organization*.
- Don’t stand so close to me: Exploring how geographical proximity moderates the effects of competitive interdependences on the organizations’ propensity to collaborate. Status: draft in progress. Targeting submission to *Regional Studies*.
- Deliberate and emergent inter-hospital referral networks in regionalized emergency systems. (With Francesca Pallotti). Status: draft in progress. Targeting submission to *Journal of Emergency Medicine*.
- Research in Entrepreneurship in Health Care: Past Contributions and Future Opportunities. (With Massimo Garbuio). Status: draft in progress. Targeting submission to *Entrepreneurship Theory & Practice*.
- Exploring the shape of intra-organizational social networks: The impact of knowledge production. (With Fausto Di Vincenzo). Working paper.

### PROCEEDINGS

- **Mascia D.**, Angeli F., Di Vincenzo F. 2013. “Effect of Hospital Referral Networks on of the Appropriateness of Hospitalization Decisions: A HLM analysis.” In Leslie A. Toombs (Ed.) *Proceedings of the 20<sup>th</sup> Annual Meeting of the Academy Of Management*.
- **Mascia D.**, Morandi F., Cicchetti A. 2011. “Looking Good or Doing Better? Patterns of Decoupling in the Implementation of Clinical Directorates.” In Leslie A. Toombs (Ed.) *Proceedings of the 18<sup>th</sup> Annual Meeting of the Academy Of Management*.
- **Mascia D.**, Di Vincenzo F. 2010. “Understanding Hospital Performance: The Role of Network Ties and Patterns of Competition.” In Leslie A. Toombs (Ed.) *Proceedings of the 17<sup>th</sup> Annual Meeting of the Academy Of Management*.
- Rosano A., de Belvis AG, Avolio M., Damiani G., La Torre G., **Mascia D.**, Ricciardi W., 2006. “Social networks and self-assessed health status among elderly people: a comparison between Italy and Spain.” *European Journal of Public Health*, 16(1) Supplement.
- **Mascia D.**, Cicchetti A., Damiani G., de Belvis AG., Mainelli MT., Sciarretta T., Dibidino R., Ricciardi W., “Managing chronic diseases: a comparison of the Diabetes Type 2 models adopted in Italy.” *European Journal of Public Health*, 16(1) Supplement.

## OTHER PUBLICATIONS (IN ITALIAN)

### BOOKS

- **Mascia D.** 2009. “L’Organizzazione delle reti in sanità. Teoria, tecniche e strumenti di social network analysis.” FrancoAngeli, Milano.
- Cicchetti A., Leone F.E., **Mascia D.** (a cura di) 2007. “Ricerca scientifica e trasferimento tecnologico: generazione, valorizzazione e sfruttamento della conoscenza nel settore biomedico.” FrancoAngeli, Milano.

### NATIONAL JOURNALS

- Dandi R., Vittori G., Basiglini A., Giustiniano L., **Mascia D.** 2014. “L’Organizzazione del Dipartimento Materno-Infantile.” *Organizzazione Sanitaria*, 2: 7-23.
- Dandi R., Basiglini A., Vittori G., **Mascia D.**, 2014. “Indicatori per il monitoraggio dei dipartimenti materno-infantili.” *Organizzazione Sanitaria*, 2: 24-42.
- Di Vincenzo F., Mascia D., Numerato D., Salvatore D. 2014. “Le Reti Sociali e i Professionisti in Sanità: Una Review della Letteratura.” *Mecosan*, 89: 71-84. (peer-reviewed)
- Dandi R., D’Alise C., **Mascia D.** 2013. “Network professionali e uso delle linee guida: il caso della pediatria di libera scelta.” *Mecosan*, 87: 9-28. (peer-reviewed)
- Morandi F., **Mascia D.**, Cicchetti A. 2012. “(Ri)progettazione organizzativa in sanità: il caso dei dipartimenti ospedalieri.” *Mecosan*, 84: 9-25. (peer-reviewed)
- Morandi F., **Mascia D.**, Cicchetti A. 2011. “Il decoupling nelle organizzazioni sanitarie: Il caso dei dipartimenti ospedalieri italiani.” *Mecosan*, 79: 35-50. (peer-reviewed)
- **Mascia D.**, Di Vincenzo F. 2011. “Co-opetition e performance organizzativa: un’analisi empirica nel settore sanitario.” *Studi Organizzativi*, 1, 56-86. (peer-reviewed)
- **Mascia D.**, Fantini M.P., Pieroni G., Longanesi A., Montella MT, Raggi F., Annicchiarico M., Cicchetti A. 2011. “Network Professionali e Evidence-Based Medicine: Un’Analisi Empirica.” *Mecosan*, 77: 143-156. (peer-reviewed)
- **Mascia D.**, Mucciconi A.F., Di Vincenzo F., Di Candia V. 2010. “Collaborazione e Competizione nel Servizio sanitario nazionale: evidenze empiriche nella regione Abruzzo.” *Politiche Sanitarie*, 11(4): 235-247. (peer-reviewed)

- Piconi I., **Mascia D.** 2010. “L’analisi delle migrazioni manageriali nel Ssn: Il caso dei direttori generali.” *Mecosan*, 73: 41-54. *(peer-reviewed)*
- **Mascia D.**, Pallotti F., Cicchetti A., Lomi A., 2009. “Cooperazione, Competizione, o Co-opetizione? Un’Analisi Empirica nel Settore della Sanità.” *Studi Organizzativi*, 1: 5-29. *(peer-reviewed)*
- Cicchetti A., Ghirardini A., **Mascia D.**, Morandi F. et al. 2009. “Il modello organizzativo dipartimentale nel Ssn: risultati dell’indagine nazionale.” *Politiche Sanitarie*, 10(3): 153-168. *(peer-reviewed)*
- **Mascia D.**, Di Vincenzo F., 2008. “Misurare la competizione ospedaliera nel Ssn.” *Mecosan*, 68: 41-58. *(peer-reviewed)*
- Palmieri A., **Mascia D.**, 2008. “Un’analisi organizzativa dei modelli istituzionali per l’integrazione socio-sanitaria.” *Politiche Sanitarie*, 2: 1-17. *(peer-reviewed)*
- **Mascia D.**, Cicchetti A., 2008. “Un’analisi dei modelli organizzativi per la cura delle malattie croniche: Il caso del Diabete tipo 2.” *Politiche Sanitarie*, 1: 32-41. *(peer-reviewed)*
- Cicchetti A., **Mascia D.**, 2007. “Organizzare le reti in sanità: teorie, strumenti, e applicazioni di social network analysis.” *Mecosan*, 61: 9-32. *(peer-reviewed)*
- Cicchetti A., Papini P., Ruggeri M., De Luca A., **Mascia D.**, Cipollini E. 2006. “L’analisi dei network organizzativi nei sistemi sanitari: il caso della rete di emergenza nella Regione Lazio.” *Politiche Sanitarie*, 7(2): 1-14. *(peer-reviewed)*
- **Mascia D.**, Cicchetti A., 2005. “Comunità della conoscenza e Innovazione Tecnologica: uno Studio Empirico sui processi di cooperazione università-industria.” *Sviluppo e Organizzazione*, 209: 103-112. *(peer-reviewed)*
- **Mascia D.** 2003. “Linee Evolutive della R&S nel Settore delle Biotecnologie: il Ruolo dei Centri di Eccellenza.” *Tendenze Nuove*, n.4-5: 395-427.
- **Mascia D.** 2003. “Industry-Academy interaction in Biotech R&D: the case of Novum Research Park.” PhD dissertation thesis, Catholic University of the Sacred Heart, Rome (Italy).
- Boccardelli P., **Mascia D.** 2002. “Innovazione Tecnologica ed Attività di R&S: un’interpretazione Knowledge e Competence-based.” *Rivista Italiana di Ragioneria e di Economia Aziendale*, n. 9-10:466 – 482.
- Cicchetti A., Fontana F., Lorenzoni G., **Mascia D.** 2002. “La cooperazione tra ricerca ed industria nel settore biomedico: evidenze dal Servizio sanitario nazionale.” *Organizzazione Sanitaria*, 1: 5-15.
- Cicchetti A., Fontana F., Lorenzoni G., Grandi A., **Mascia D.**, et alii 2002. “La diffusione delle collaborazioni di ricerca tra istituzioni del Ssn e industria in Italia: risultati da una indagine nazionale.” *Organizzazione Sanitaria*, 1: 16-24.
- **Mascia D.** 2002. “Assetti organizzativi e modalità gestionali per la valorizzazione delle conoscenze nel campo biomedico: l’esperienza del Novum Research Park.” *Organizzazione Sanitaria*, 1: 25-42.
- **Mascia D.** 2002. “Strategie Innovative nella Collaborazione tra Università Mediche ed Imprese: l’analisi di un’esperienza Svedese nel Settore delle Biotecnologie.” *FarmacoEconomia News*, 2: 35-58.

## BOOK CHAPTERS

- Morandi F., Cardone R., **Mascia D.**, Ghirardini A., Cicchetti A. 2012. “La diffusione del modello organizzativo dipartimentale. Risultati e interpretazioni delle evidenze emergenti dalla survey nazionale del 2005.” In Cicchetti A. (Ed.) “I Dipartimenti ospedalieri nel Servizio Sanitario Nazionale: origini, evoluzione e prospettive.” FrancoAngeli Editore, Milan.

- Cicchetti A., Gabutti I., **Mascia D.**, Morandi F. 2012. “I modelli organizzativi dipartimentali nel Ssn: risultati dell'indagine 2008-2010.” In Cicchetti A. (Ed.). “I Dipartimenti ospedalieri nel Servizio Sanitario Nazionale: origini, evoluzione e prospettive.” FrancoAngeli Editore, Milan.
- Cicchetti A., Piconi I., Morandi F., **Mascia D.** 2012. “Soddisfazione lavorativa e modelli dipartimentali: risultati dell'indagine empirica 2008-2010.” In Cicchetti A. (Ed.) “I Dipartimenti ospedalieri nel Servizio Sanitario Nazionale: origini, evoluzione e prospettive.” FrancoAngeli Editore, Milan.
- Morandi F., Cicchetti A., Gabutti I., Lenzi F., **Mascia D.** 2012. “L'impatto dei criteri di progettazione organizzativa sulle performance dipartimentali.” In Cicchetti A. (Ed.). I Dipartimenti ospedalieri nel Servizio Sanitario Nazionale: origini, evoluzione e prospettive. FrancoAngeli Editore, Milan.
- Di Vincenzo F., **Mascia D.** 2009. “Temporary organizations, Social capital and performance: An Empirical Study.” In Di Guardo M.C., Pinna R., Zaru D. (Eds) “Per lo sviluppo, la competitività e l'innovazione del sistema economico. Il contributo degli studi di Organizzazione Aziendale.” FrancoAngeli Editore, Milan.
- Cicchetti A., **Mascia D.**, “Organizzare le reti in sanità: teoria, metodi e strumenti di social network analysis.” In Biocca M., Grilli R., Riboldi B., “La governance nelle organizzazioni sanitarie.” FrancoAngeli Editore.
- De Belvis A., **Mascia D.**, Nicolini F., Pelone F., Volpe M. 2008. “Cosa Misurare?” In De Belvis G., Volpe M. (Eds) “La relazione sullo stato di salute. Guida pratica per le aziende sanitarie.” Il Pensiero Scientifico Editore.
- De Belvis A., **Mascia D.**, Nicolini F., Pelone F., Volpe M. 2008. “Come Misurare?” In De Belvis G., Volpe M. (a cura di) “La relazione sullo stato di salute. Guida pratica per le aziende sanitarie.” Il Pensiero Scientifico Editore, Milan.
- **Mascia D.**, Raggi A., Notarnicola B., Puig R., Tarabella A., 2007. “Interorganizational networks in slaughtering and tanning industries: a comparative analysis across four regional districts.” In Puig R., Notarnicola B., Raggi A. (Eds) “Industrial Ecology in the Cattle-To-Leather Supply Chain.” Franco Angeli Editore, Milan.
- Cicchetti A., **Mascia D.**, Fiorenza S., Damiani G., 2005. “Economia in Sanità: Significato ed Ambiti di Applicazione.” In Ricciardi W. (Ed.) “Manuale di Igiene.” Idelson-Gnocchi Editore, Milan.
- **Mascia D.** 2004. “Il Novum Science Park: punto di partenza o punto d'arrivo?” In F. Fontana, G. Lorenzoni (Eds), “Variazioni sul tema di Knowledge Management.” Luiss University Press, Rome.
- **Mascia D.** 2004. “Le competenze interne: risorse tecnologiche e abilità nelle attività di R&S.” In Dringoli A., Boccardelli P. (Eds) “I fattori critici di successo negli Start Up ad alta innovazione.” Luiss University Press, Rome.
- Cicchetti A., Leone F.E., **Mascia D.**, 2003. “Creazione di conoscenze e trasferimento tecnologico: uno studio empirico sulle relazioni di collaborazione scientifica nelle organizzazioni ospedaliere” In “Knowledge Management e successo aziendale”, Atti 26° convegno AIDEA, Udine 14-15 novembre: 845-866.
- **Mascia D.**, Pirolo L. 2001. “L'apprendimento quale fattore di sviluppo di risorse e competenze nei processi di internazionalizzazione delle PMI.” In Caroli M.G., Lipparini A. (Eds) “Piccole imprese oltre confine: competenze organizzative e processi di internazionalizzazione.” Carocci Editore, Rome.

## PRESS ARTICLES

- **Mascia D.**, Piconi I. “ASL, il DG impara in Palestra,” *Ilsole24Ore Sanità*, 10-16 Aprile 2012.

- Dandi R. **Mascia D.** “Le linee guida funzionano se c’è collaborazione,” *Ilsole24Ore Sanità*, 2 Novembre 2011.
- Cicchetti A., Leone F.E., **Mascia D.** “Atenei veicoli di tecnologia. Il modello della “tripla elica” – la promozione aumenta i brevetti,” *Ilsole24Ore Sanità*, 3 Giugno 2008.
- Cicchetti A., **Mascia D.**, Papini P., Cipolloni E., De Luca A., Ruggeri M., Guasticchi C. “La Social Network Analysis va in rete nel Ssn con Minorel,” *Ilsole24Ore Sanità*, 17 Gennaio 2006.
- Ricciardi G., **Mascia D.** “Attenti al legame sempre più stretto tra spesa sanitaria e nuovi interventi medici,” *Ilsole24Ore Sanità*, Anno VII, n. 37, 28 sett.-4 ott. 2004.
- **Mascia D.**, Cicchetti A. “Eccellenza alla svedese con il patto ricerca-industria,” *Ilsole24Ore Sanità*, Anno VI, n. 46, 2-8 Dicembre 2003.

#### CONFERENCE PRESENTATIONS with PEER REVIEW (2005 – 2014)

- Garbuio M., **Mascia D.** “Doing the Same Thing: The Impact of CEOs’ Characteristics on Patterns of Company Strategies’ Similarities”, 34<sup>th</sup> SMS Annual International Conference, September 20-23, 2014, Madrid (Spain).
- Di Vincenzo F., **Mascia D.**, Magnusson MG., Bjork J. “Idea Generation and Survival in an Organizational Innovation Jam”, paper accepted for presentation at the 2014 Academy of Management Meeting, TIM Division, August 1-5, Philadelphia, USA.
- Lomi A., **Mascia D.**, Vu D., Pallotti F., Conaldi G., Iwashyna TJ. “Do patient sharing networks between hospitals afford access to better care?” paper accepted for presentation at the 2014 Academy of Management Meeting, HCM Division, August 1-5, Philadelphia, USA.
- **Mascia D.** (with Cicchetti A., Iacopino V.) 2014. “When the Time Comes”: Exploring Temporal Differences in the Adoption of Medical Innovation. 2014 EGOS Conference, Sub-theme-42: Innovation in Organizations, Rotterdam, The Netherlands, July 3-5.
- **Mascia D.** (with Iacopino V., Di Vincenzo F.) 2014. Institutional and professional homophily in the formation of inter-physician networks: an empirical study. XXXIV International Sunbelt Social Network Conference (Sunbelt), TradeWinds Island Resorts, St. Pete Beach, FL. February 18 – 23.
- **Mascia D.** (with Stadtfeld C., Pallotti F., Lomi A.) 2014. A Multilevel Model of Organization and Network Change. XXXIV International Sunbelt Social Network Conference, TradeWinds Island Resorts, St. Pete Beach, FL. February 18 – 23.
- **Mascia D.** (with Lomi A., Du V., Pallotti F.) 2014. Social Structure and Competition in Interhospital Patient Handoff Relations. XXXIV International Sunbelt Social Network Conference, TradeWinds Island Resorts, St. Pete Beach, FL. February 18 – 23.
- **Mascia D.** (with Lomi A., Duy V., Pallotti F., Iwashyna T.J.) 2014. Social Structure and Competition in Interhospital Patient Handoff Relations. Paper (poster) presented at the XX Organization Science Winter Conference: The Conversation Continues: Reflecting and Building on the Work of Michael Cohen. Steamboat Springs, Colorado. February 6-9.
- **Mascia D.** (with Angeli F., Di Vincenzo F) 2013. Effect of Hospital Referral Networks on Appropriateness of Hospitalization Decisions: A HLM Analysis. The 73rd Annual Meeting of the Academy of Management - August 9-13, Lake Buena Vista (Orlando), USA.



- **Mascia D.** (with Dandi R., Di Vincenzo F) 2013. Inter-physician interaction across levels of care and EBM adoption in pediatric care. The 73rd Annual Meeting of the Academy of Management - August 9-13, Lake Buena Vista (Orlando), USA.
- **Mascia D.** (with Iacopino V., Cicchetti A) 2013. Adopting medical technologies in organizations: The impact of professional networks and social capital on the alignment of individual perceptions. 29th EGOS Colloquium, July 4–6, Montréal, Canada.
- **Mascia D.** (with Morandi F., Cicchetti A) 2012. Organizational change and health care professionals' job satisfaction: An empirical study. 28th EGOS Colloquium, July 5-7, Helsinki, Finland.
- **Mascia D.** (with Di Vincenzo F., Magnusson M.G.) 2012. Project social capital in biotech R&D: its configuration and impact on knowledge development. Academy of Management Annual Meeting, Technology and Innovation Management Division, August 3-7, Boston, USA.
- **Mascia D.** (with Piconi I.) 2012. Career Histories and Managerial Performance of Healthcare Chief Executive Officers. Academy of Management Annual Meeting, Health Care Management Division, August 3-7, Boston, USA.
- **Mascia D.** (with Lomi A., Quintane E., Pallotti F.) 2012. Time Will Tell: Time-dependence in the formation and maintenance of network ties. Academy of Management Annual Meeting, Organization and Management Theory Division, August 3-7, Boston, USA.
- **Mascia D.** (with Cicchetti A., Morandi F., Piconi I.) 2011. Clinical Directorate Analysis in the Italian NHS. Evidences from the National Monitoring Framework System”. EHMA Annual Conference 2011, 22-24 June 2011, Porto, Portugal.
- **Mascia D.** (with Morandi F. & Cicchetti A.) 2011. Looking Good or Doing Better? Patterns of Decoupling in the Implementation of Clinical Directorates. Academy of Management Annual Meeting, Health Care Management Division, August 15-16, San Antonio, USA.
- **Mascia D.** (with Di Vincenzo F.) 2011. Dynamics of Hospital Competitive Relationships: Social Network Analysis in the Italian NHS. Academy of Management Annual Meeting, Health Care Management Division, August 15-16, San Antonio, USA.
- **Mascia D.** (with Dandi R.) 2011. Professional Physicians Networks and the Use of Clinical Guidelines. EGOS Colloquium 2011, Sub-theme 03: (SWG): Professional Service Organizing and Leadership.
- **Mascia D.** (with Piconi I.) 2011. “Unfolding career boundaries in health care: an empirical study of hospital CEOs’ career paths in the Italian NHS”. EGOS Colloquium 2011, 6-9 July, Goteborg, Sweden. Sub-theme 01: (SWG): Careers within and across Organizations: The Return of Boundaries?
- **Mascia D.** (with Fontana F., Cicchetti A., Fantini M.P., Dandi R., Dall'Osso T). 2010. Primary Care Integration: the Case of Advice Networks among Pediatricians”. XXX Sunbelt Social Networks Conference, Riva del Garda, Italy, June 29 - July 04, 2010.
- **Mascia D.** (with Dandi R., Cicchetti A., Fantini M.P., Mattia S. 2010). Integrating Knowledge in Paediatric Care”. 6th UK Social Networks Conference, Manchester, April 14-16, 2010.
- **Mascia D.** (with Fausto Di Vincenzo) 2010. Understanding Hospital Performance: Exploring the role of network ties and patterns of competition. Academy of Management Annual Meeting, Health Care Management Division, August 6-8, Montréal, Canada.

- **Mascia D.**(with Francesca Pallotti and Americo Cicchetti) 2009. Niche Overlap and Interorganizational Exchange. An Empirical Analysis in the Healthcare Sector. Academy of Management Annual Meeting, Organization and Management Theory Division, August 7-11, Chicago, Illinois.
- **Mascia D.** (with Francesca Pallotti and Alessandro Lomi) 2009. Networks, Niches, and the Propensity of Organizations to Collaborate. EGOS colloquium, Barcelona, Spain.
- **Mascia D.** (with Fausto Di Vincenzo) 2009. Measuring the Dynamic of Hospital Competition: Empirical Evidences from an Italian Region. EGOS colloquium, Barcelona, Spain.
- **Mascia D.** (with Americo Cicchetti, MariaPia Fantini, Gianni Pieroni and Andrea Longanesi) 2009. Birds of a feather...use the same knowledge. An empirical study of physicians' collaborative relations and utilization of evidence-based knowledge. XXIX Sunbelt Social Network Conference, San Diego, CA.
- **Mascia D.** (with Francesca Pallotti, Alessandro Lomi and Americo Cicchetti). 2008. Don't Stay So Close to Me: An Empirical Analysis on the Effects of Niche Overlap on the Propensity of Organizations to Exchange. EGOS colloquium, Amsterdam, Netherlands.
- **Mascia D.** (with Francesca Pallotti and Alessandro Lomi) 2008. Niche Overlap, Commensuration, and the Propensity of Organizations to Cooperate. Academy of Management Annual Meeting, Organization and Management Theory Division, Anaheim, California.
- **Mascia D.** (with Americo Cicchetti) 2007. Interorganizational Coordination in Health Care Emergency: A Social Network Analysis. Academy of Management Annual Meeting, Health Care Management Division, Philadelphia, Pennsylvania.
- **Mascia D.** (with Americo Cicchetti) 2007. Towards new models for managing chronic diseases: results from an empirical investigation in Italy. EHMA Annual Conference, Lyon, France
- **Mascia D.** (with Americo Cicchetti, Alessandro Ghirardini, Federica Morandi et alii) 2007. Organizational forms for clinical governance in Italian NHS: Preliminary evidences from a national survey. EHMA Annual Conference, June 27 – 29, Lyon, France
- **Mascia D.** (with Margherita Pisegna and Americo Cicchetti). 2007. Interpersonal knowledge networks and research productivity in public R&D laboratories: a comparative analysis in the biomedical field. XXVII Sunbelt Social Network Conference, Corfu, Greece
- **Mascia D.** (with Matteo Ruggeri) 2006. Inter-organizational networks in health systems: empirical evidences from an Italian region. EGOS colloquium, Bergen, Norway.
- **Mascia D.** (with Francesca Pallotti) 2006. On the way to Nobel prize: What does the relational structure of laureates' scientific collaborations look like? Sunbelt Social Network Conference, Vancouver, Canada.
- **Mascia D.** (with Americo Cicchetti) 2005. Unlocking Biotech Organizations from the Inside: An Empirical Study of the Relationship between Collaborative Networks and Scientific Production. EGOS colloquium, Berlin, Germany.

#### GRANT CONSULTATIONSHIPS

- Analytical Consultant for the Research Project of the Italian Ministry of Health – Direzione Generale della Ricerca Scientifica e Tecnologica - Ricerca Finalizzata 2007

- “Hr&i Transfer: Analysis and development of a network for the integrated use of scientific evidence to introduce innovation in health services” (Prof. A. Cicchetti).
- Member of the Research Group PRIN (Year 2007) – “Network e Produzione di Conoscenze in una Comunità Professionale: i pediatri di libera scelta nel Servizio sanitario nazionale” (Prof. Franco Fontana, Prof. Americo Cicchetti, Prof. MariaPia Fantini).
- Analytical Consultant for the Research Project of the Italian Ministry of Health, SIVEAS - “Creazione di una struttura di monitoraggio per l’analisi organizzativa e gestionale del dipartimento ospedaliero nella prospettiva del governo clinico,” Project Leader (Prof. A. Cicchetti).
- Member of the Research Group Project D1 Catholic University of the Sacred Heart Faculty of Economics, Milan – “Studio sull’evoluzione dei modelli organizzativi dipartimentali nel Servizio sanitario nazionale.”
- Analytical Consultant for the Research Project of the “Istituto Superiore di Sanità” – “Modelli organizzativi per la generazione della conoscenza e la valorizzazione economica e sociale della ricerca biomedica” (Prof. A. Cicchetti).
- Analytical Consultant for the Research Project “Integrazione e Continuità’ delle Conoscenze in campo Biomedico: la Realizzazione di una Piattaforma di Knowledge Management per la Valorizzazione della Pratica Clinica,” MIUR – Centro di ricerca e formazione ad alta tecnologia nelle scienze biomediche di Campobasso UCSC (Prof. A. Cicchetti)
- Incarico per Progetto di Ricerca “Rete regionale per il trasferimento di tecnologia” – CRESA, SGC, INNO AG, IASI (coordinatore Prof. A. Cicchetti).
- Member of the Steering Committee del progetto “Sperimentazione di una rete integrata per l’organizzazione e la gestione assistenziale delle emergenze pediatriche,” Programmi Speciali (Anno 2002), ex Art. 12, Comma 6, D.Lgs 229/1999 Ministero della Salute (coordinatore Prof. A. Cicchetti).

## TEACHING EXPERIENCE: COURSES AND WORKSHOPS

### Course Instructor

- Undergraduate
  - *Organizational Behavior*. Instructor. Catholic University of the Sacred Heart. Faculty of Economics. Academic Years: 2007/08; 2008/09; 2009/10; 2010/11.
  - *Management of Technology and Innovation*. Instructor. Catholic University of the Sacred Heart. Faculty of Economics. Academic Years: 2009/10; 2010/2011; 2011/12.
  - *Health policy*. Instructor. Catholic University of the Sacred Heart. Faculty of Medicine and Surgery. Years: 2009/10; 2010/2011; 2011/12
  - *Organizational Theory*. Instructor. University “G. D’Annunzio” of Chieti/Pescara. Faculty of Economics. Academic Years: 2008/9; 2009/10.
- Postgraduate
  - *Organization of health care services*. Instructor. Executive Master Program in “Health Care Management,” Catholic University of the Sacred Heart - ALTEMS, Rome (Italy). Academic Years: 2008/9; 2009/10; 2010/11, 2011/12; 2012/13; 2013/14.
  - *Human resource management in health care organizations*. Full Time Master Program in “Health Economics and Management,” Ca’Foscari Challenge School of

Management, Venice (Italy). Academic Years: 2008/9; 2009/10; 2010/11, 2013-14..

- *Strategic Management*. Instructor. Full Time Master Program in “Management of Biotech and Biomedical Companies,” Catholic University of the Sacred Heart, Rome (Italy). Academic Years: 2008/9; 2009/10; 2010/11; 2011/12; 2012/13; 2013/14.
- *Organization Theory and Behavior*. Instructor. Executive Master Program “Probiomed” LUISS Business School, Rome (Italy). Academic Year: 2010/11. Executive Master Program “EMPHA” LUISS Business School, Rome (Italy). Academic Year: 2013/14.
- *Organization Design in Health Care and Leadership*. Instructor. Executive Master Program in “Management of Public Organizations,” Catholic University of Sacred Heart - ALTIS, Milan (Italy). Academic Year: 2013/14.
- *Strategic Management*. Instructor. International Master Program in “Health Technology Assessment and Management,” Catholic University of the Sacred Heart, Rome (Italy). Academic Years: 2007/09; 2009/11; 2011/13; 2013/15. (In English).

Daniele Mascia contributed to the design and development of several post-graduate programs, among which the Summer School and the Executive Master Program in “Health Care Management”, at the Graduate School of Health Economics and Management of the Catholic University of Sacred Heart (Rome).

#### **Invited Talks and Workshop Instructor**

- “Publishing in Health Care Journals.” The University of Sydney Business School, Business of Health Research Network, Sydney (Australia), October 2014
- “Social Network Analysis: Theories, Methods and Applications in Health Care.” The University of Sydney Business School, Business of Health Research Network, Sydney (Australia), October 2014
- “Network forms of organizing in health care.” University of New South Wales, Australian Institute of Health Innovation, Sydney (Australia), February 2013
- “Network forms of organizing in health care.” The University of Sydney Business School, International Management, Discipline of International Business Sydney (Australia), February 2013
- “Hospital referral networks and Hospital Readmissions.” Essec Business School, Department of Management, Paris (France), May 2013
- “Exploring Professionals’ Motivation to Lead: A Cross-level Study in the Healthcare sector.” University of Hamburg, Hamburg Center for Health Economics, November 2014.

#### **SERVICE AND OTHER ACTIVITIES**

- Co-chair (with Angeli F., Cicchetti A.) of the sub-theme titled “Re-examining the Organization of Healthcare: Institutional, Technological and Clinical Challenges” at the 2015 EGOS colloquium, July 2-4, Athens, Greece.
- Co-organizer and panelist of the PDW titled “Managing Collaborative Innovation” at the 2012 Academy of Management Meeting, August 3-7, Boston, Massachusetts.
- Co-chair (with Magnusson M., Björk J.) of the track titled “Organizing ideation, creativity and innovation: the role of social networks” at the XIII WOA, May 28-29, Verona, Italy

- Co-editor (with Magnusson M., Björk J.) of the special issue titled “Organizing ideation, creativity and innovation: the role of social networks”, *Creativity and Innovation Management Journal*, 2014.

### **PROFESSIONAL MEMBERSHIP AND ACTIVITIES**

- Academy of Management, 2003-present
- International Network for Social Network Analysis, 2003-present
- European Group for Organization Studies, 2003-present
- Reviewer, Academy of Management annual meeting

### **ANALYTICAL & LANGUAGE SKILLS**

- Statistical Analysis Programs
  - Certified:
    - Data analysis: STATA vers. 12
    - Social network analysis: UCINET-Netdraw, Pajek, Visone, SIENA (Stocnet & R-Siena Package), P-net.
  - Non-certified Programs:
    - Leximancer (basic knowledge)
    - N-Vivo vers. 10 (basic knowledge)
- Languages:
  - English
  - French (conversational from time spent studying and living in Strasbourg)